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FORDHAM LAW REVIEW nesses in Court,⁵ and Munkman, in his book The Technique of Advocacy⁶ It says something about how old I am that I had great difficulty in getting my hands on copies of ...

ART OF ADVOCACY

Michael Hyam, Advocacy Skills, 1990,Blackstone Press Limited Jeffrey Pinsler, Evidence, Advocacy and The Litigation Process, 1982, Butterworth John Munkman, The Technique of Advocacy, London,1991, Butterworths GOOD LUCK FOR YOUR MOOTING Title: Microsoft PowerPoint - TOPIC 3 ...

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UNITCODE Unit Title <copy from CDU unit repository>

Munkman, J H, The Technique of advocacy (Butterworths, 1991) Wellman, F L, The art of cross-examination (Dorset Press, 1986) Du Cann, R, The art of the advocate (Penguin Books, 1993) Glissan, J L, Cross-examination practice and procedure (Butterworths, 1991)

TABLE OF CONTENTS Page The Role of Cross-Examinationin ...

Munkman in a text entitled "The Technique of Advocacy", Stevens & Sons Limited, 1951 at pages 17-37 summarizes the following fallacies of testimony: 1 Errors of the Senses - faulty observation being the most common 2 Errors of Memory - the witness has overlooked certain details, or the witness' imagination has filled in details that are not

TRAPS AND TIPS WHEN APPEARING IN THE WESTERN ...

applicable to advocacy - both first instance and appellate - in any jurisdiction Role of the Advocate 2 In Munkman's classic work "The Technique of Advocacy" (Stevens, London 1951) advocacy is described as: "In its widest sense, advocacy is the art of convincing others, that is to say, the art of persuasion" 3

Examination in Chief

Munkman says in his book "The Technique of Advocacy" "The true technique is to guide the witness without leading him He must not be shown what answer is expected, but he ought to be given the clearest possible indication of the point on which his evidence is required"

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honest witness can often be mistaken Munkman, in a text titled "The Technique of Advocacy", Stephens and Sons Limited, 1951 at pp 17-37 summarizes the following fallacies of testimony: i) Errors of the Senses - faulty observation being the most common ii) Errors of Memory - the witness has overlooked certain details, or the

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John Munkman , Technique of Advocacy , LexisNexis UK, 2011, UK con țin informa ții care v-au fost utile în în țelegerea/familiarizarea urm ătoarelor aspecte de noutate în evolu ția problematicii tehnicilor si strategiilor de advocacy în ultimii 3-5 ani:

REVIEWS - JSTOR

Advocacy is essentially the art of presenting a case in such an attractive way as to win it, and this depends much more on thorough knowledge derived from hard work, and orderliness in present-ment than on anything else, especially in modern times when, outside the criminal courts, juries are rare Mr Munkman is not unaware of these

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